

# Talking with Terrorists

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**Introduction** GO Faure & I William Zartman

## **I Preventive Negotiations: Introduction**

1. Zartman & Maha Khan SAIS : “Negotiation in Terrorism’s Life Cycle I: Growing Up

2. Robert Lambert, Uexeter: “Terrorist Recruitment in London”

3 Carolin Goerzig, LSE: “Change through Debate: Gama’a Islamiya”

## **II Practical/Tactical: Introduction**

4 Laurent Combalbert, GEOS: “Handbok for Negotiators with Terrorists

5 Alex Schmid and P. Flemming, St Andrews: “Quantitative and Qualitative Aspects of Kidnapping and Hostage Negotiation”

6 Adam Dolnik, U of Wollongong: “Beslan and beyond”

7 Victor Kremenyuk, Iskan, Russian Acad: “Visible and Hidden Agendas”

8 P Sahadevan, Jawharlal Nehru: “The Grand Swap—the Khandahar Hostage Case”

## **III Strategic/Political: Introduction**

9 William Donohue, MSU & Moty Cristal, NEST Consulting: “Negotiation in Terrorism’s Life Cycle II: Growing Down”

10 Camille Pecastaing, SAIS-JHU, “Reaching the Terrorist”

11 Karen Feste, Denver, “The Impact of Terrorist Negotiating Strategy in Lebanon”

12 Stacie Pettyjohn, “Making Policy toward Terrorist Organizations”

13 Kristine Höglund, 1, Uppsala, “Tactics in Negotiations with Terrorists”

## **IV Conclusions**

14 Faure/Zartman, “Lessons for Practice (UN-MSU Handbook)”

15 Zartman/Faure, “Lessons for Theory”?